



कोकण उन्नती मित्र मंडळाचे

वसंतराव नाईक कला व वाणिज्य महाविद्यालय

KONKAN UNNATI MITRA MANDAL'S

VASANTRAO NAIK COLLEGE OF ARTS & COMMERCE

• Affiliated to University of Mumbai • NAAC Re-accredited college • UGC-2(f) & 12(B) status

Founder President

Late Barrister A. R. Antulay

Ex. Chief Minister, Maharashtra

Ex. Union Cabinet Minister,

Govt. of India

President

Mushtaq Antulay

Barrister A. R. Antulay Campus, Murud Janjira, Dist. Raigad 402 401. Ph. 02144-276484,  
Email : vrnaikcollege@gmail.com, Website : www.vncmj.edu.in

#### QIM 2.6.1. Programme Outcomes (POs) and Course Outcomes (COs) for all

Programmes offered by the institution are stated and displayed on website and attainment of POs and COs are evaluated.

#### Response:

Programme outcomes (POs), programme-specific outcomes (PSOs), and programme outcomes (COs) are reported and displayed on the website for stakeholder information. The outcomes of all graduate and postgraduate programmes offered by the university are published on the College website. These outcomes are all aligned with the curriculum. They are based on the structure and content of the curriculum. They relate primarily to the skills, information, and behaviors students acquire in the courses or programmes they take. The College takes a number of steps to communicate its vision, purpose, and programme outcomes to its stakeholders, including students.

The College prospectus, website, and other key areas reflect the college's vision and purpose. Faculty advise prospective students and their parents about the expected outcomes of the programmes so that they can select the right programme during the admissions process. All first-year students receive orientation sessions to familiarize themselves with the goals and expected outcomes of their chosen degree programme. The college adheres to and is associated with the curriculum established by the University of Mumbai. Most of the syllabus prescribed by the University contains POs, course objectives for the subject or a preface outlining the purpose of the course and its objectives. If the outcomes or objectives are not listed in the syllabus, they have been established by the various departments. These syllabi are available to professors and students on the University website and in each department and are explained to students by professors at the beginning of each academic year. Each instructor gives students a copy of the syllabus. Some teachers upload it to Google Classroom. Some others share it in the WhatsApp group set up to communicate with students.

There are extensive discussions about the outcomes of the course and the nature of the material in the syllabus. The goal of the lessons and coaching is to help students achieve the COs that will lead to the POs. All of these consequences are explained in class, directly or indirectly, as to their nature. Teachers hold students to fully understand these objectives. The value of the curriculum content is understood by students after they learn about the outcomes, and they are mentally prepared to learn them. The outcomes shape students' thinking to support their continued professional and personal development.



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## Student Performance and Learning Outcomes

### Our Motto

ज्ञानारोग्य करुणा हिताय

For the sake of knowledge, health, compassion

### Vision

To equip students with knowledge and skills in their chosen streams, inculcate values, identify hidden talents, and provide opportunities to realize their full potential to shape them into future leaders and above all good human beings.

### Mission

To spread quality higher education among the students of rural hilly, socio-economically weaker sections of the society with emphasis on women education.

### Goals and Objectives

The college has been working with objectives such as:

- To provide facilities for higher education to students from the rural hilly region who are from economically, socially weaker sections of society.
- To spread higher education among the women in Murud Taluka and surrounding areas.
- To create social awareness and national integrity among students through higher education and to create the feeling that 'humanity' is the real religion.
- To develop the overall personality of students through various activities with special emphasis on character development.
- To inculcate discipline among students through regularity, honesty, and punctuality and to make them the responsible and respectable citizens.
- To create and develop a scientific and rational attitude among students.
- To create among students attitude of positive approach in the present age of competition.



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**UNDER-GRADUATE COURSES**  
**PROGRAM OUTCOME, PROGRAMME SPECIFIC OUTCOME,**  
**COURSE OUTCOME**

2.6.1 Program outcomes, program specific outcomes and course outcomes for all programs offered by the Institution are stated and displayed on website and communicated to teachers and students. Response: The Programmes offered by the institution are uploaded in the institutional website. The Syllabus of each programme prepared by the affiliating university is communicated to the students by the teachers. The teachers also introduce the students to the specific areas of which they are going to gain knowledge. The teachers of every department instruct the student that at the end of each programme, what they are supposed to obtain. The program outcomes of all the subjects are clearly made known to the students. In this regard the students' doubts and confusions are clarified by the teachers.

**Programme Outcome of B. Com. (PO)**

1. To Provide well versed and trained human resources to meet the requirements of the industry in the field like MNC's, Accountancy, Taxation, Banking, Insurance, and stock marketing, international economics as well as research.
2. The B. Com. Graduates would be able to acquire basic knowledge and skills for doing business and commercial activities of their choice.
3. The program enables the students to acquire accounting knowledge, management principles, retail trading, banking and insurance transactions, business economics and financial management.
4. Learners will be able to gain knowledge about Business, Commerce, Management and functional areas of Management like Finance, Marketing and Human Resource Management
5. Learners will be able to understand how businesses function and what the essential elements of competitiveness for a business are
6. Learners will be able to also understand the recent trends and their dynamics in various areas of Business
7. The program also empowers the graduates to appear for various competitive exams or choose a profession of their choice such as CA, CS, ICWA, MBA, M.Com etc.



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#### Programme Specific Outcome of B. Com. (PSO)

1. After successful completion of B.Com. Degree a student should be well acquainted with knowledge and a set of skills to meet the challenges of the industry.
2. Understanding and applying mathematical tools and techniques for research in the field of Commerce
3. Students will gain an understanding of fundamental concepts in Business, Commerce, Management, Marketing, Finance and Human resources.
4. Understand the applications of these concepts in Business and decide career paths for themselves in the field of IT-enabled services, advertising, retailing, Export Marketing, Marketing Research, HR etc.
5. Students will develop the knowledge, skills and attitude related to the general functioning of the business.

#### B. Com. Course Outcomes (CO)

1. Knowledge about specific facts of accounting standards.
2. Knowledge about specific terms in Business Communication.
3. Best practices in Environmental study.
4. Identity solution in Mathematics and statistics.
5. Knowledge of Managerial Principle and Practices.
6. Knowledge of specific concepts in Business, Management and Service Sector and Entrepreneurship.
7. Acquired practical as well as theoretical knowledge
8. Knowledge of specific facts in export marketing.
9. Knowledge of specific concepts in Accounting.
10. Identify a solution in Maths and Stats.
11. Solve critical problems in accounting.
12. Define specific terms of capital and revenue expenditure.
13. Knowledge about business/trade/industry.
14. Knowledge of specific concepts in business, management and service sector and entrepreneurship.
15. Select the best methods for stock valuation.
16. Result orientation through statistics.



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17. Solve a critical problem in partnership.
18. Provide best practices in business law.
19. Know the specific principle of management.
20. Select the best theories of Quality Management.
21. Know specific facts about the financial market.
22. Know specific terms of the stock market.
23. Management of production and marketing function.
24. Accountability in the amalgamation of the firm.
25. Intelligence in management and finance.
26. Know specific facts in export marketing.
27. Know specific terms in accounting.
28. Identify a solution for adjustment in the company.
29. Solve critical problems through accounting principles.
30. Define specific terms in business economics and finance.
31. Provide best practices in human resources.
32. Management for business growth and development.



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### B.A. Programme Outcomes (PO)

1. Apart from expertise in respective fields, a BA student is imbued with the realization of human values, a sense of social service becomes a responsible and dutiful citizen, develops a critical temper and creative ability.
2. Understand the employ of humanistic qualitative and quantitative, theoretical or philosophical methods for recording and explaining human experience.
3. The B. A. program enables the students to acquire the knowledge with human values framing the base to deal with various problems in life.
4. Investigate the variety of human cultures and demonstrate an understanding of how cultures have changed.
5. The students acquire knowledge in the field of social sciences, literature and humanities which make them sensitive and sensible.
6. The B.A. graduates will be acquainted with the social, economical, historical, geographical, political, ideological and philosophical tradition and thinking.
7. The program also empowers the graduates to appear for various competitive examinations or choose the postgraduate programme of their choice.
8. Develop the skill to analyze interpret and understand human interrelationships and social-political and historical
9. Demonstrate the research skills and integrate the ideas with those of others



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**Programme Specific Outcome and Course Outcome of B. A (PSO):**

**Programme Specific Outcome (PSO)**

**History**

1. Understand and evaluate the historical development of various nations, societies and cultures.
2. Understand Indian and world history with a scientific, critical and rational approach.
3. To prepare the students for career options in fields like Civil services, teaching.
4. To develop a deep understanding of the evolution of human civilization down the age i.e. from prehistoric to modern.
5. To develop research skills in the field of Archaeology, Excavation, Numismatics Epigraphy.
6. Eligible for diploma in Musicology.
7. To make a career in museums, art galleries, historical fiction writing, archaeological survey and tourism.

**Course Outcome (CO)**

- a. Make the student aware of the making of modern India and the struggle for independence.
- b. Enable the students to comprehend the transition of Europe from medieval to modern times and its impact on the world. Provide accurate knowledge of the most significant events and personalities of the period under study and encourage understanding of the making of the modern world.
- c. Acquaint the students with different sources of Ancient Indian History. Enable the students to understand the political, socioeconomic and cultural developments in the period under study and appreciate the rich cultural heritage in India.
- d. Acquaint the students with the history of early Medieval India that laid the foundation of the Sultanate in India. study the contribution of various kingdoms during the medieval period and examine the administrative, socio-economic and cultural aspects of Medieval India.



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2. Acquaint students with regional history. Understand political and socio-economic developments during the 19th and 20th centuries. To create an understanding of the movement that led to the formation of Maharashtra.
3. Understand the basic facets of Archaeology. Evaluate the importance of Epigraphy. Study the importance of Numismatics as an important source of history.
4. Acquaint the students with the history of India since the emergence of the Mughal rule. Understand the administration of the Mughal Empire. Study the rise of Maratha Power.
5. Understand the process of making the constitution and the Integration and Reorganization of Indian States. Acquaint the students with the political developments in India after independence. Comprehend the socioeconomic changes and progress in science and technology in India.
6. Inform the students about the role of Museums in the preservation of Heritage. Understand the importance of Archival Science in the study of History. Encourage students to pursue careers in various Museums and Archives in India and abroad.



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**Programme Specific Outcome (PSO)**

**Marathi**

1. Creating an interest in literature.
2. Availing the job opportunities in translation, transformation and media.
3. Developing language.
4. Increasing the critical attitude about literary studies.
5. Imbuing the literary research attitude.

**Course Outcome (CO)**

- 1) Understand the concept of Drama
- 2) Experience the significance & nature of Marathi Drama
- 3) Understand the form of Poetry
- 4) Realize emotions involved in poetries
- 5) Understand the concept of Novel
- 6) Realize the structure of Novel
- 7) Understand concepts of languages utilized by human beings
- 8) Realize the development of our language.
- 9) Understand the concept of self-talk
- 10) Experience different experiences of other writers
- 11) Understand the structure of Agari Boli
- 12) Experience Marathi Lit. in Agari Boli.
- 13) Understand the History of Medieval Marathi Lit.
- 14) Understand the importance & culture of medieval Marathi lit
- 15) Understand Indian & western theories of literature & their value and impact on each other
- 16) Understand the Indian & western culture of Marathi Lit.
- 17) Understand Indian society its culture & its relationship with literature in Marathi.
- 18) Realize the impact of literature on society



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### Programme Specific Outcome (PSO)

#### Hindi

1. छात्रों में मौखिक तथा लिखित अभिव्यक्ति की क्षमता का विस्तार करना तथा उनमें विचारों की क्रमबद्धता और स्पष्टता का विकास करना।
2. साहित्य के अध्ययन के मध्यम से समीक्षात्मक तथा चिकित्सक दृष्टिकोण का विकास करना।
3. साहित्य के माध्यम से सृजनशीलता का अविष्कार तथा रुची का निर्माण करना।
4. छात्रों में अनुसंधानात्मक तथा विश्लेषणात्मक दृष्टिकोण की क्षमता का विकास करना।
5. छात्रों में अनुवाद के माध्यमसे रोजगार कि उपलब्धियों का निर्माण करना।

#### Course Outcome (CO)

1. विद्यार्थियों को गद्य विधाओं की प्रचलित रचनाएँ कहानी, निबंध आदी के अतिरिक्त आत्मकथा, जीवनी, संस्मरण, यात्रा वृत्तान्त और रेखाचित्र आदी नवीनतम विधाओं से परिचय होगा।
2. हिंदी कहानी के आरंभ से लेकर आजतक कहानी तथा अन्य विधाओंकी प्रवृत्तियों से अवगत होगा।
3. छात्रोंमें मानवीय संवेदनाओंके विकास के साथ साथ नवीन सामाजिक, सांस्कृतिक बोध और जीवन मुल्यों का विकास हुआ।
4. छात्रोंमें साहित्य के मध्यम से कलात्मक गुणोंके अभिवृद्धि होगी, कला कि साहित्य के प्रती अभिरुची जागृत होगी।
5. छात्रोंमें नये वैश्विक मुल्यों के प्रती सजगता को बढ़ावा मिलेगा एवं पर्यावरणीय चेतना के प्रती दायीत्व बोध उत्पन्न होगा।
6. छात्र व्यावसायिक रूप से आत्मनिर्भरताके योग्य बनेंगे।
7. छात्रोंको जनसंचार माध्यम द्वारा रोजगार के अवसर पैदा होंगे।
8. छात्रोंको कम्प्युटर, टेलीविजन आदि इलेक्ट्रॉनिक मध्यामोंका ज्ञान मिला।
9. भाषा एवं साहित्य के अध्ययन द्वारा छात्रोंमें नैतिक मुल्योंका विकास हो गया।
10. साहित्य के अध्ययन के मध्यम से सामाजिक एवं राष्ट्रीय सन्मान की भावना बढ गयी।
22. विद्यार्थियों में साहित्य के माध्यम से कलात्मक गुणों की अभिवृद्धि हुई तथा कला व साहित्यिक विधाओं के प्रति अभिरुची जागृत होकर रचनात्मक- कौशल को बढ़ावा मिला।



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### Programme Specific Outcome (PSO)

#### URDU

1. Creating an interest in literature.
2. Availing the job opportunities in translation, transformation and media.
3. Developing language.
4. Increasing the critical attitude about literary studies.
5. Imbuing the literary research attitude.

#### Course Outcome (CO)

The syllabus is filled with novel stories and essays poems gazal rubai kaseeda maqtub nigari Safar Nama grammar and Urdu journalism all these have been included in it.

The outcome of this is the life of students can improvise their lives and the subject journalism which is an effective source of income as a jobbing journalist to the students. After referring to the language of Urdu students can make theirs to the fullest. The Safar Nama subject helps students to increase tourism and generate some income from it.



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### Programme Specific Outcome (PSO)

#### Economics

The student understands the basic concepts in Economics and can apply them in the real world. He/she is also updated with the recent trends in the subject. The student also builds a sound base for various postgraduate courses in Economics and related fields

#### Course Outcome (CO)

1. Students can understand the basic concepts of Economics.
2. Students acquired knowledge of Indian and World economies.
3. Students can analyze macroeconomics policies such as the fiscal and monetary policy of India.
4. Students understood the various social and economic problems of the Indian economy.
5. Ability to understand the micro and macroeconomics
6. Able to analyze the performance of firms under different market structures,
7. Recognize how monetary and fiscal policy can be used to achieve policy goals
8. Acquired knowledge regarding the international trade policy, Balance of payments, exchange rates and foreign exchange market
9. Understood the concept of economic development
10. Students acquired knowledge about inequality, poverty, education, health and family welfare.
11. Acquired knowledge of agricultural prices marketing, finance and subsidies in India



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### Programme Specific Outcome (PSO)

#### Foundation Course

1. To teach students the aspects included in the Indian constitution and are also sensitized about the social and political issues of the country
2. To make the learner familiar with the basic concepts concerning his or her life, governance, nature and society and thus mould his or her personal in the sustainable life path of progress and well-being.
3. To give an idea of globalization and Indian society to students and aware of human rights, ecology and contemporary society.
4. To enable students to understand globalisation and society, Human rights and ecology.

#### Course Outcome (CO)

1. Basic Knowledge of the society -Students get aware of the various issues that are important for society and which directly or indirectly influence us.
2. Communication Skills -Effective Communication skills are a part of the course and it is the need of the hour. It will help the students to plan his/her career, such as realistic goals, behave more maturely, manage time effectively and emerge as a winner in tasks that they undertake.
3. Life-long learning -Students would recognize the need for, and have the preparation and ability to engage and in independent and life-long learning in the broadest context of technological change.
4. Individual and Teamwork -Students would function effectively as an individual and as a member or leader in diverse teams and multidisciplinary settings.
5. Problem analysis -Students would be able to identify, formulate, review and analyze the complex problems of the society reaching substantiated conclusions.
6. Ethics -Students would be able to reflect various basic human values that we need to adapt to make our lives as well as those of others around meaningful and happier.
7. Environment and Sustainability -Students will be aware of the concerns of the environment and be more responsible towards sustainable development of the environment.



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**POST-GRADUATE COURSES**  
**PROGRAM OUTCOME, PROGRAMME SPECIFIC OUTCOME, COURSE**  
**OUTCOME**

**Programme Outcome (PO)**

**M.Com.**

After completion of this course students will be able to: Advanced knowledge of Economics and management and ethics Financial Accounting, Cost Accounting, Management Accounting and direct and GST Taxation, and also in research will help them to perform all types of accounting as per the type of organization. Apply their skilled knowledge in the business service sector industry. Get a better understanding of financial and Management Accounting. Acquire a Value System which will make them responsible citizens. The postgraduate program provides the students advanced knowledge in the field of business and management and also enables the students to acquire the basic skills required for carrying out business activities, research, stock market operations, accounting practices, etc. The program also provides them with adequate knowledge and skill to provide consultancy services in finance and marketing. Similarly, after completion of the program students can confidently prepare for NET, SET, and other competitive examinations of their choice.

1. Learners will be able to gain knowledge about Accounting and Finance.
2. Learners will be able to understand how accounting systems function and what are the essential elements of competitiveness for business accounting.
3. Learners will be able to also understand the recent trends and their dynamics in various areas of business accounting.



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### Programme Specific Outcome (PSO)

#### M. Com.

After completing post-graduation, the students will be able to :

Pursue professional courses such as CA, CS, CMA, Law, MBA, FOREIGN STUDIES, SET, NET and PhD courses.

Independently Work as a tax consultant, audit assistant and other accounting support services.

Independently handle various tax issues and tax reforms

Take up employment in sectors such as Banking companies and Insurance companies, Share Markets, mobile marketing, retail marketing, Advertising Agencies, Foreign Trade, BPOs, MNC'S, KPOs, Start-Ups, Logistics, Competitive examinations like IRS, UPSC, MPSC and other government exams Academic.

#### Course Outcome (CO)

1. Students will gain an understanding of business economics, ethics and corporate governance, cost and management accounting.
2. Understand the applications of these concepts in Business and decide career paths for themselves in the field of Management Accounting, Business Economics, Strategic Management, Business Ethics and Corporate Governance etc.
3. Students will develop the knowledge, skills and attitude related to the general functioning of the business



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### Programme Outcome (PS)

#### M.A. History

The following are the learning outcomes that we would like to see each History student graduate with.

- Capacity to explain how and why important events happen
- Understanding of the historical method of study
- A clear understanding of evidence collected from historical sources
- Critical understanding of developments in historiography
- Knowledge of the history of India and 20th Century Modern World
- Informed familiarity with multiple cultures and diversity
- Awareness of current historical debates
- Understand the skills that historians use in research

### Programme Specific Outcome (PSO)

#### M.A. History

1. The students acquire in-depth knowledge in the field of social sciences, literature and humanities which make them sensitive and sensible enough to solve the issues related to mankind.
2. The postgraduates will be acquainted with the social, economical, historical, geographical, political, ideological and philosophical traditions and thinking of their respective subjects.
3. The program also empowers the post-graduates to appear for various competitive examinations or choose any postgraduate or research programme of their choice.
4. The M. A. program enables the students to acquire the knowledge with human values framing the base to deal with various problems in life with courage and humanity.
5. The students will be ignited enough through the knowledge of the special PG programme to think and act over for the solution of various issues prevailed in the human life to make this world better than ever.
6. Through the PG programme the students will come to know about research in their respective subjects. It may also provide the information to the students for the collection of Data, enquiry, primary and secondary methods of collection of data, classification and tabulation of



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data. Students get knowledge of various research methods and can realize the importance of research to find solutions to a specific issue.

#### Course Outcome (CO)

1. Students acquired in-depth knowledge in the field of social sciences, literature and humanities which make them sensitive and sensible.
2. Student acquainted with the social, economical, historical, geographical, political, ideological and philosophical traditions and thinking.
3. After post-graduates students appeared for various competitive examinations or choose any postgraduate or research programme of their choice.
5. The students equipped the knowledge of the special PG programme to think and act over for the solution of various issues prevailed in the human life to make this world better than ever.
6. Students known about research in their respective subjects. It may also provide the information to the students for the collection of Data, enquiry, primary and secondary methods of collection of data, classification and tabulation of data. Students get knowledge of various research methods and can realize the importance of research to find solutions to a specific issue.



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